

EXHIBIT A
CLASSIFICATIONS REPRESENTED BY I.B.E.W.

A/P Landside Services Coordinator

A/P Operations Supervisor Airside

Aviation Public Works Specialist

Chief of Field Party

Diving Supervisor

Electrical Mechanical Inspector

Equipment Systems Superintendent

Port Construction Administrator

Port Equipment Supervisor

Port Maintenance/Construction Supervisor

Port Maintenance Foreman

Port Utilities Foreman

Principal Engineering Assistant

Senior Equipment Systems Engineer

Senior Fire Prevention Systems Engineer

Utilities Supervisor

EXHIBIT B

Job Title	Step A	Step B	Step C	Step D	Step E
Airport Landside Services Coordinator (40 Hrs.)					
Effective 1/1/13	6001	6298	6616	7008	7431
Effective 7/1/13	6449	6769	7110	7532	7987
Effective 7/1/14	6610	6938	7288	7720	8187
Airport Operations Supervisor, Airside (40 Hrs.)					
Effective 1/1/13	8107	8515	8940	9387	9857
Effective 7/1/13	8713	9152	9609	10089	10594
Effective 7/1/14	8931	9381	9849	10341	10859
Aviation Public Works Specialist (40 Hrs.)					
Effective 1/1/13	7822	8205	8634	9133	9657
Effective 7/1/13	8407	8818	9280	9816	10379
Effective 7/1/14	8617	9038	9512	10061	10638
Chief of Field Party (40 Hrs.)					
Effective 1/1/13	8020	8431	8851	9361	9900
Effective 7/1/13	8619	9061	9512	10060	10640
Effective 7/1/14	8834	9288	9750	10312	10906

Job Title	Step A	Step B	Step C	Step D	Step E
Diving Supervisor (40 Hrs.)					
Effective 1/1/13	7996	8401	8824	9331	9869
Effective 7/1/13	8594	9029	9484	10028	10607
Effective 7/1/14	8809	9255	9721	10279	10872
Electrical/Mechanical Inspector (40 Hrs.)					
Effective 1/1/13	7822	8205	8634	9133	9657
Effective 7/1/13	8407	8818	9280	9816	10379
Effective 7/1/14	8617	9038	9512	10061	10638
Equipment Systems Superintendent (40 Hrs.)					
Effective 1/1/13	9438	9839	10333	10884	11678
Effective 7/1/13	10143	10574	11105	11698	12551
Effective 7/1/14	10397	10838	11383	11990	12865
Port Construction Administrator (40 Hrs.)					
Effective 1/1/13	7955	8355	8780	9286	9818
Effective 7/1/13	8549	8980	9436	9981	10552
Effective 7/1/14	8763	9205	9672	10231	10816

Job Title	Step A	Step B	Step C	Step D	Step E
Port Equipment Supervisor (40 Hrs.)					
Effective 1/1/13	8496	8922	9367	9930	10527
Effective 7/1/13	9132	9589	10067	10673	11314
Effective 7/1/14	9360	9829	10319	10940	11597
Port Maintenance/Construction Supervisor (40 Hrs.)					
Effective 1/1/13	9438	9839	10333	10884	11678
Effective 7/1/13	10143	10574	11105	11698	12551
Effective 7/1/14	10397	10838	11383	11990	12865
Port Maintenance Foreman (40 Hrs.)					
Effective 1/1/13	8279	8651	9055	9539	10040
Effective 7/1/13	8898	9298	9732	10252	10791
Effective 7/1/14	9120	9530	9975	10508	11061
Port Utilities Foreman (36 Hrs.)					
Effective 1/1/13	8279	8651	9055	9539	10040
Effective 7/1/13	8898	9298	9732	10252	10791
Effective 7/1/14	9120	9530	9975	10508	11061

Job Title	Step A	Step B	Step C	Step D	Step E
Principal Engineering Assistant (40 Hrs.)					
Effective 1/1/13	7822	8205	8634	9133	9657
Effective 7/1/13	8407	8818	9280	9816	10379
Effective 7/1/14	8617	9038	9512	10061	10638
Senior Equipment Systems Engineer (40 Hrs.)					
Effective 1/1/13	8279	8651	9055	9539	10040
Effective 7/1/13	8898	9298	9732	10252	10791
Effective 7/1/14	9120	9530	9975	10508	11061
Senior Fire Prevention Systems Engineer (40 Hrs.)					
Effective 1/1/13	8279	8651	9055	9539	10040
Effective 7/1/13	8898	9298	9732	10252	10791
Effective 7/1/14	9120	9530	9975	10508	11061
Utilities Supervisor (36 Hrs.)					
Effective 1/1/13	9438	9839	10333	10884	11678
Effective 7/1/13	10143	10574	11105	11698	12551
Effective 7/1/14	10397	10838	11383	11990	12865